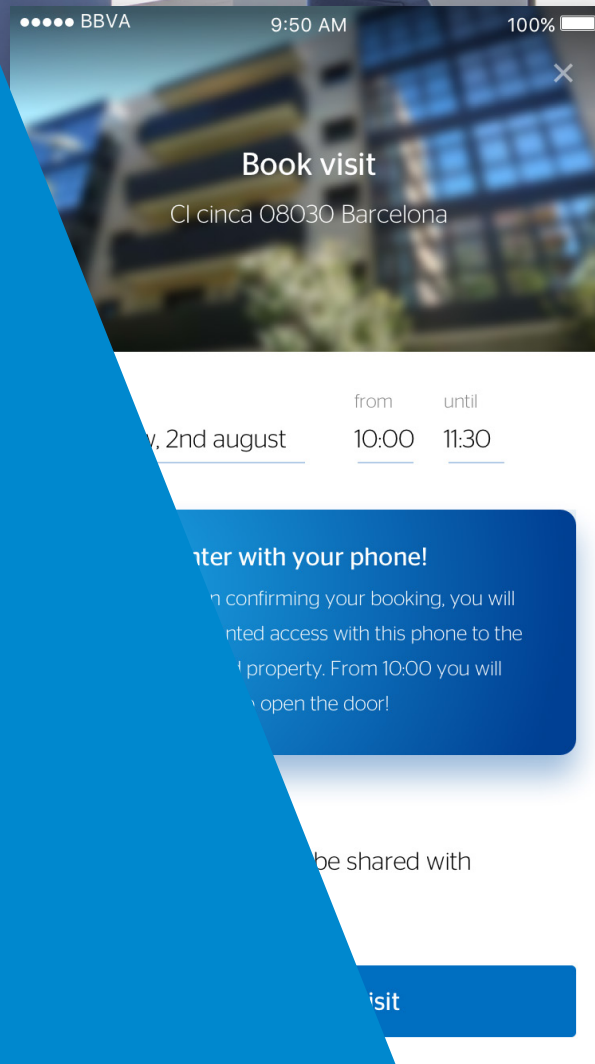


**SALTO \ KS**  
Keys as a Service

Bring smart locks into  
your business.

Discover what the award winning  
BBVA App can offer more with  
SALTO KS & Connect API.



**BBVA**

Banco Bilbao Vizcaya Argentaria, S.A. is a  
multinational Spanish banking group.

# Good morning.

This is the story of a day in the BBVA Barcelona-Rambles Branch. This branch has e-locks fitted for:



## MAIN ENTRANCE (WALL READER)

This door is open 24/7, providing access to the ATM's. It can be locked remotely.



## BRANCH ENTRY (ESCUTCHEON)

The door to the main office, which is opened daily by the branch manager.



## MEETING ROOMS (XS4 MINI)

This branch has two meeting rooms that can be booked by BBVA customers.



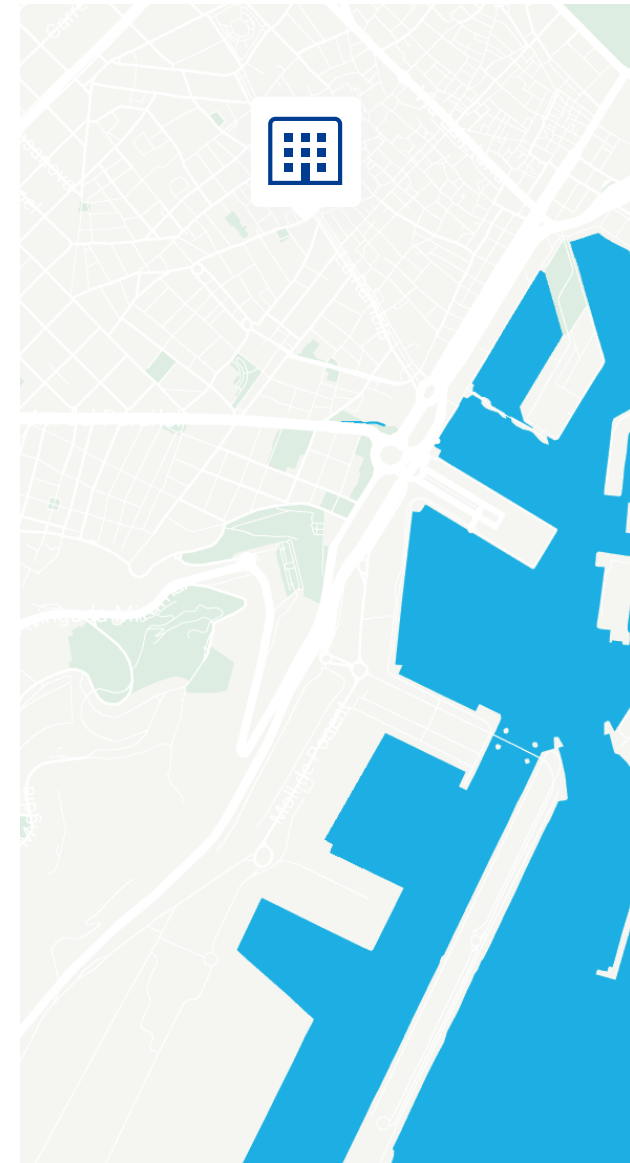
## SAFE ENTRY

The bank can grant access to safety specialists on determined days and times.



## ATM BACK ENTRY

Prosegur can collect money from the ATM, without the need of any mechanical keys.



## Meet the BBVA team, and a VIP customer

### **Myriam Barajas**

Branch Manager, responsible for the daily operations in the branch.

### **Vernón Santana**

The branch's Mortgage Specialist.

### **Fedor Aguayo**

VIP customer, who frequently schedules meetings at the branch.



Today is tuesday july 31st, and these are todays events...

- 04:12 • Main Entrance inside handle opening
- 05:13 • Main Entrance inside handle opening

06:55 • Main Entrance inside handle opening

07:32 • Main Entrance inside handle opening

07:35



# Fedor Aguayo has requested access to Meeting Room 1

Fedor wants to book Meeting Room 1 for today, between 13:30 - 14:30 pm. The request has been sent to the Branch manager, and is awaiting approval.



A request is sent to Myriam to approve, which she will see when she opens the app.

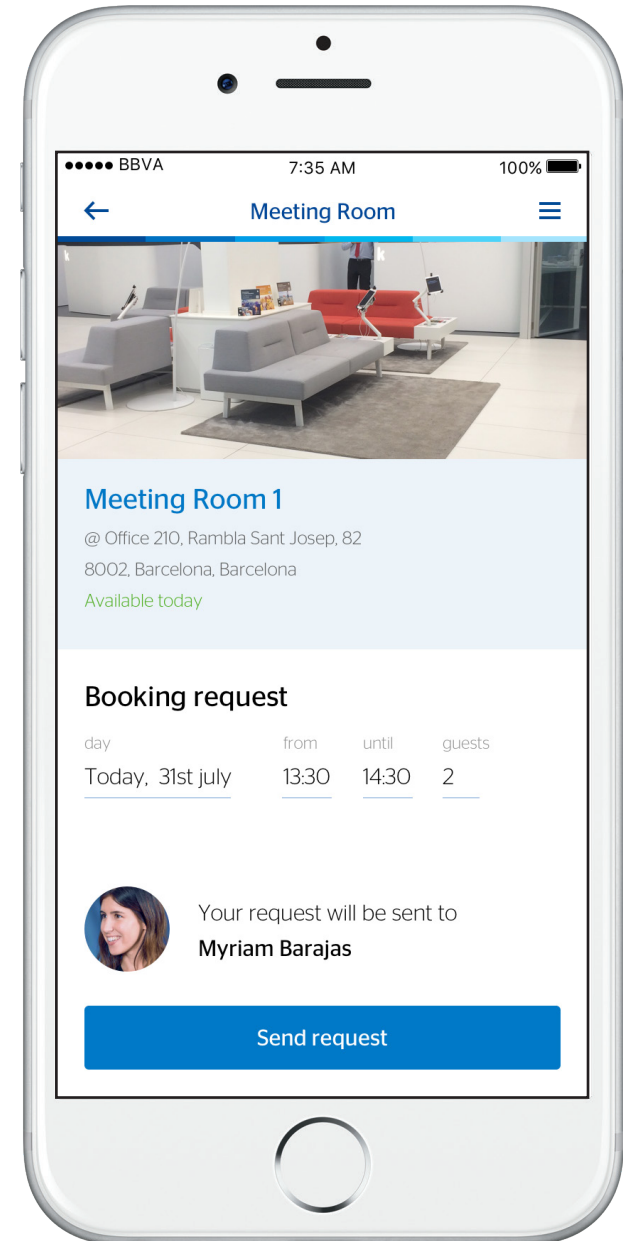
07:59 • Main Entrance inside handle opening

08:01 • Carim Aragón has requested access to Meeting Room 2

08:09 • Main Entrance inside handle opening

08:12 • Maintenance has been scheduled to arrive around 15:30

08:20 • Main Entrance inside handle opening



04:12 • Main Entrance inside handle opening

04:12 • Main Entrance inside handle opening

08:22



## Myriam Barajas opened the Branch Entry with a Tag.

Myriam is the Branch Manager and has just opened the branch for today. After getting her morning coffee, she opens the app and receives a request for Meeting Room 1 from Fedor. She approves the request, and the branch staff and cleaners are automatically notified:



Vernón Santana is notified about Fedor's booking, and spots an opportunity to speak to him after his meeting.



The Branch's cleaning company is informed and granted access to that room the same night.

08:29 • Main Entrance inside handle opening

08:31

### Myriam Barajas has opened Meeting Room 1

She prepares the room for Fedor's and his guests.



04:12 • Main Entrance inside handle opening

04:12 • Main Entrance inside handle opening

08:22



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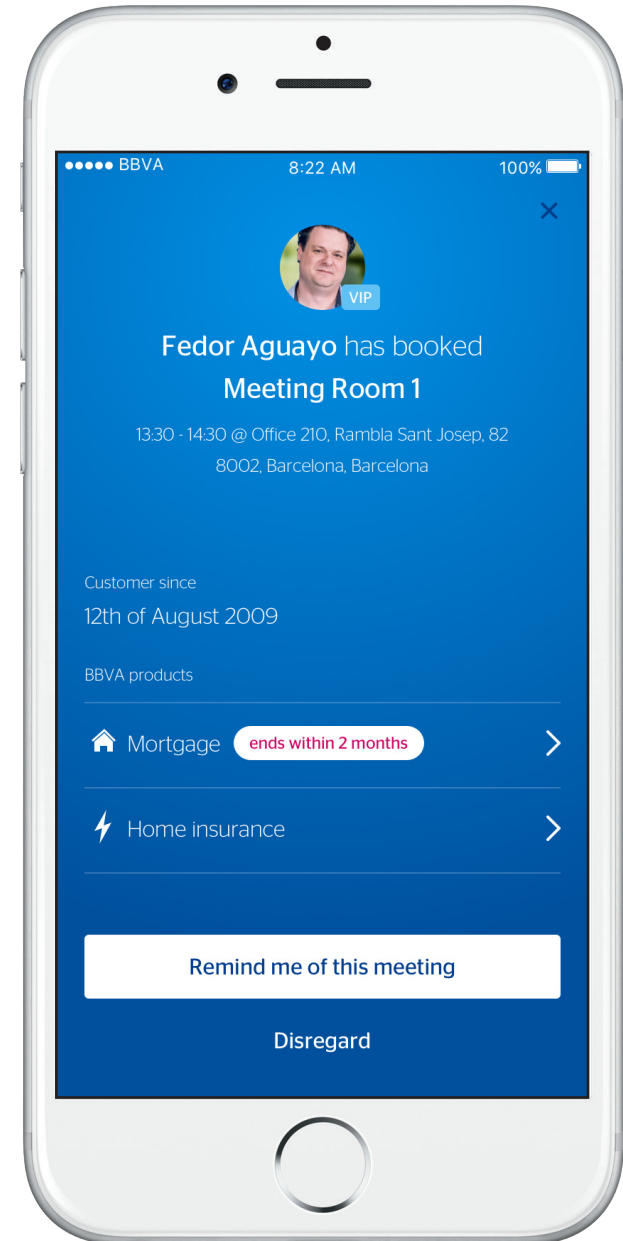
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08:29 • Main Entrance inside handle opening

08:31

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04:12 • Main Entrance inside handle opening

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08:29 • Main Entrance inside handle opening

08:31

### Myriam Barajas has opened Meeting Room 1

She prepares the room for Fedor's and his guests.




10:49 • Myriam Barajas has opened Meeting Room 2

12:10 • Main Entrance inside handle opening


13:30  **Fedor Aguayo opened Meeting Room 1 with his mobile phone.**

While Myriam was helping a customer, Fedor entered the branch and unlocked the door of Meeting Room 1.

 Myriam receives notification on her phone, after which she can greet Fedor in person.

13:50 • Myriam Barajas has opened the Vault Room

13:12 • Main Entrance inside handle opening

14:19  **Vernón Santana opened Meeting Room 2 with a Tag**  
He arrived in time to catch up with Fedor after his meeting, seizing the opportunity to discuss housing and mortgages.

14:40 • Main Entrance inside handle opening

15:30 • Maintenance has opened Kitchen Area





18:30 • Main Entrance inside handle opening

21:03



### The cleaner has opened Branch Entry with Mobile Key

Following up on the notification, the cleaner automatically has access to the entry between 21:00 / 23:00.

22:55 • Main Entrance inside handle opening

23:12 • Amilca Rodarte has requested access to Meeting Room 2

23:44 • Main Entrance inside handle opening

00:17 • Main Entrance inside handle opening

01:12



### Myriam receives a security notification

Due to a protest on La Rambla, Myriam is recommended to close the Main Entrance for security reasons.

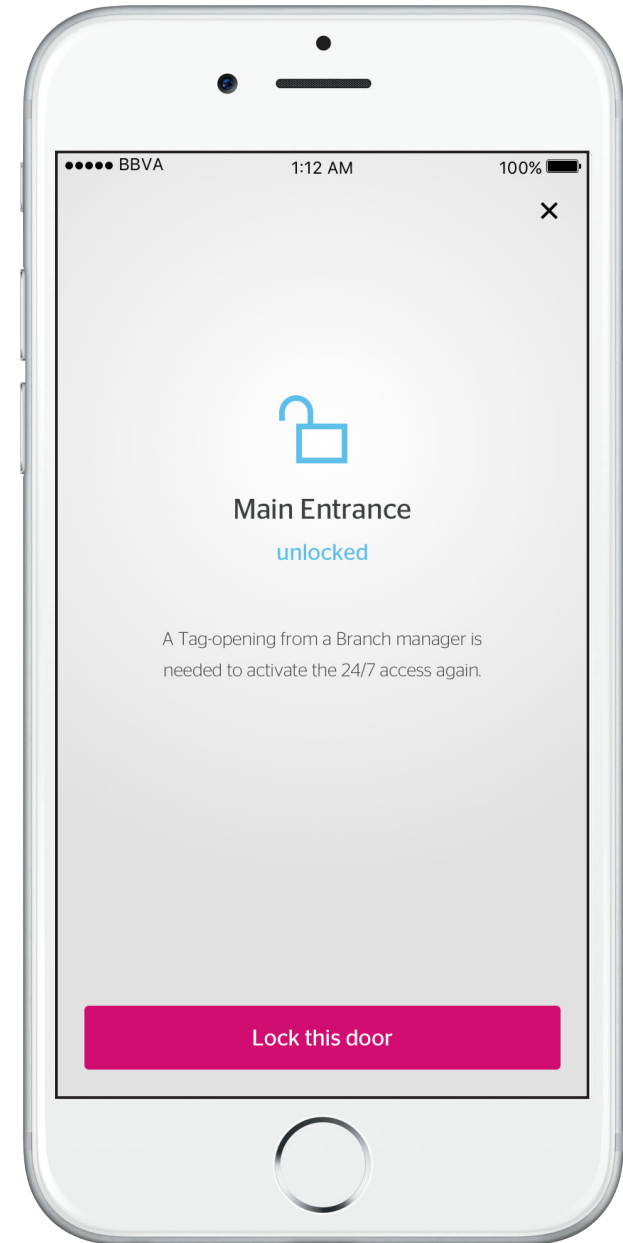
01:12



## Myriam remotely locks the Main Entrance door.

The Main Entrance door is now locked. Customers who would like to make a withdrawal can still open the door with Mobile Key.

04:39 • Egeo Noriega opened Main Entrance with Mobile Tag



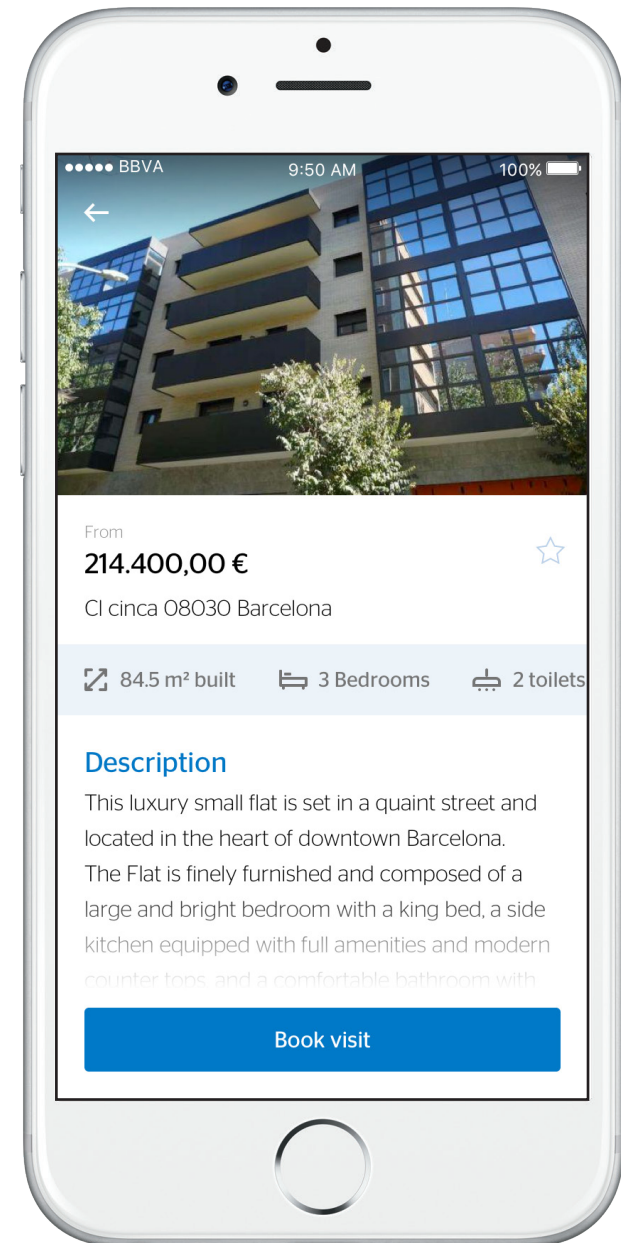


## Fedor browses for apartments in the BBVA Vivienda app.

Inspired by Vernon's mortgage offering of the day before, Fedor browses for apartments in the BBVA app. He books a visit by selecting a date and time, from the remaining available slots.



BBVA's Real Estate Agent receives notification of Fedor's schedule and can choose to join him.



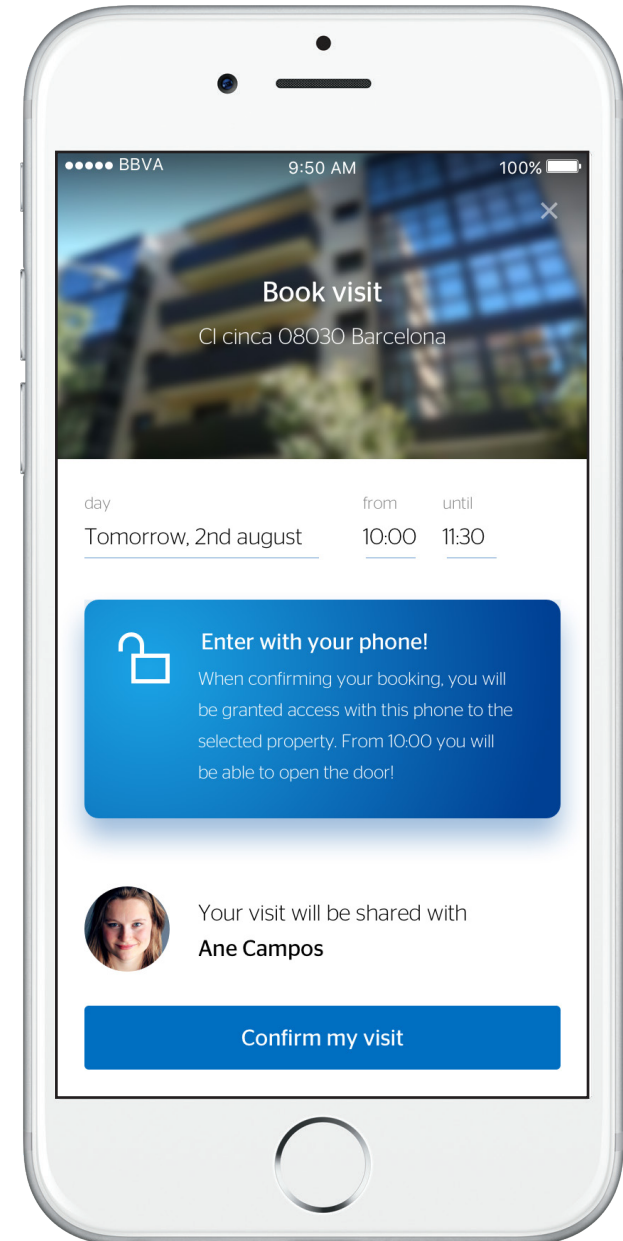


## Fedor browses for apartments in the BBVA Vivienda app.

Upon booking a visit via the BBVA Vivienda app, Fedor receives the Mobile Key for the apartment. He can then enter it during the scheduled date and time.



BBVA's Real Estate Agent receives notification of Fedor's apartment visit booking, and she can choose to meet him at the address.



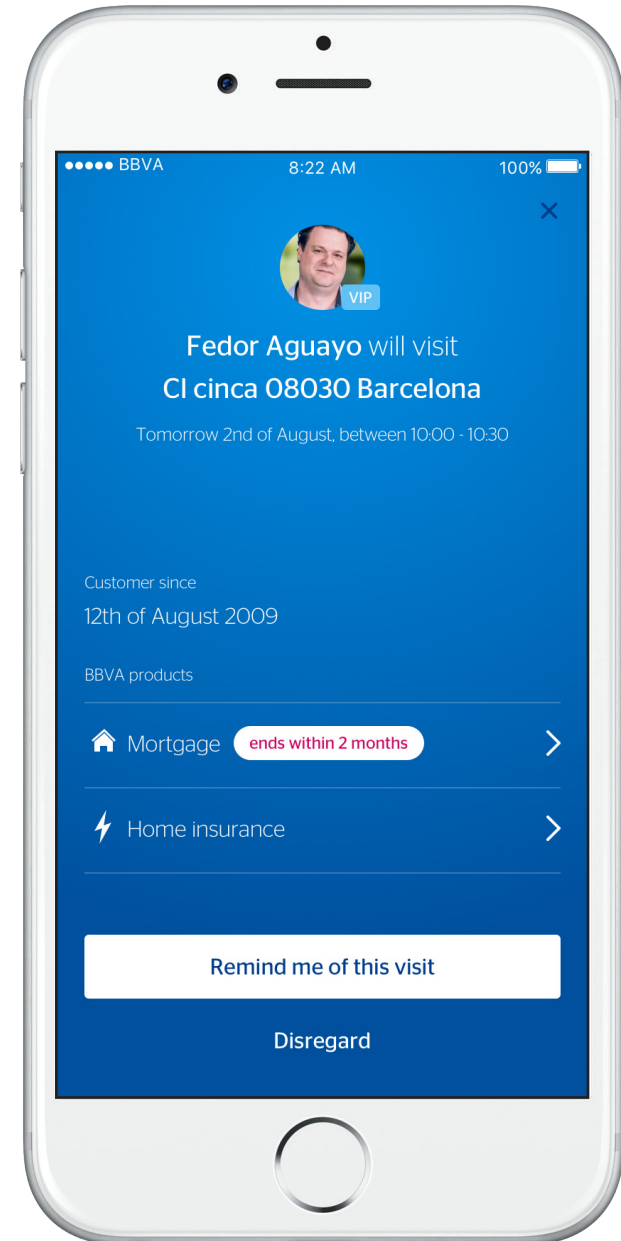


## Fedor browses for apartments in the BBVA Vivienda app.

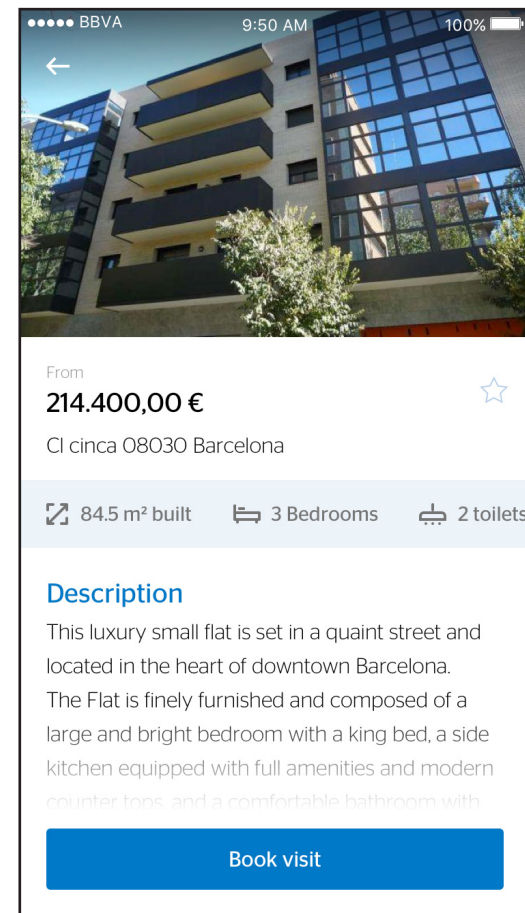
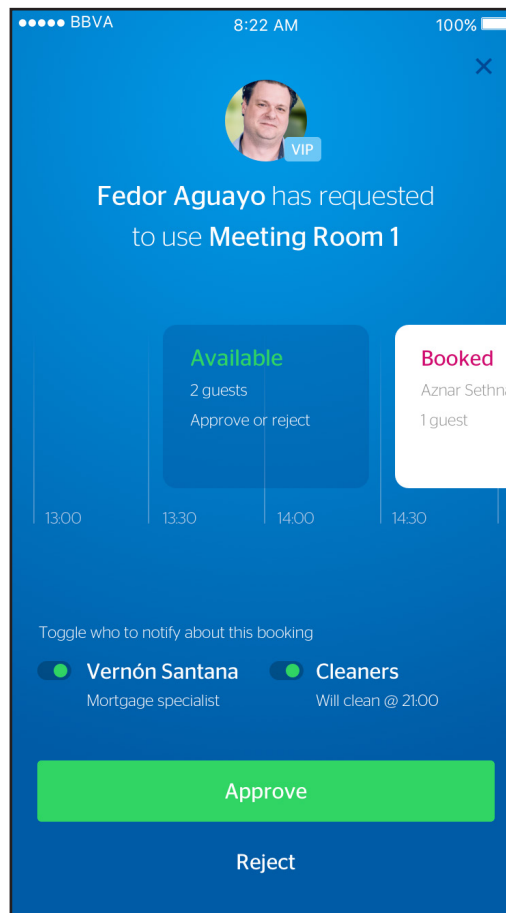
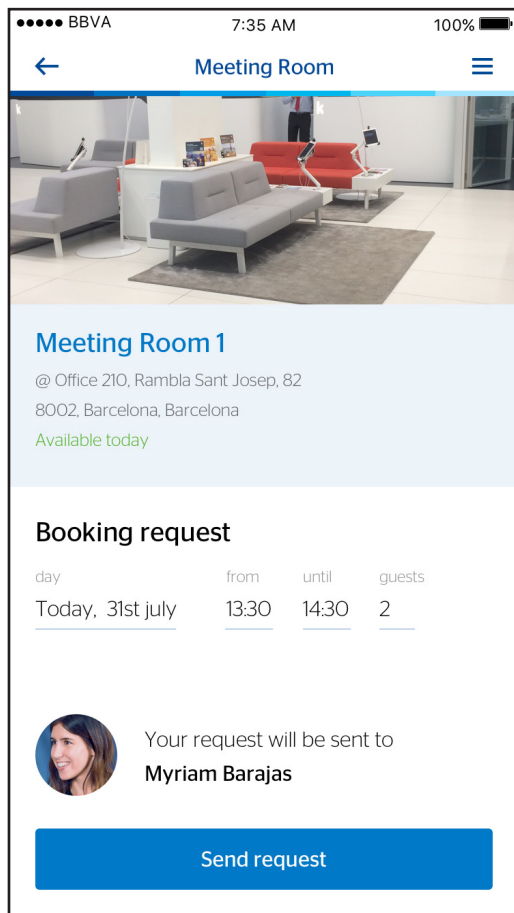
Upon booking a visit via the BBVA Vivienda app, Fedor receives the Mobile Key for the apartment. He can then enter it during the scheduled date and time.



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BBVA continues to allow it's members access to stay connected and stay productive anytime, anywhere.



Handing over keys and managing your locations and properties can be costly and inconvenient. Incorporating smart lock technology with access control features removes the pain and the costs involved in operating many offices, branches as well as real estate property.

SALTO \ KS

With SALTO KS, coworking spaces can centrally manage and automate to offer upscale and convenient experience while also reducing overhead.

**Any door around the world.**

We have the unique ability to accommodate a lock for any door with minimal impact; SALTO locks can go on any door in the world, however unusual the door may be. SALTO Systems is amongst the world's top five manufacturers of electronic locks.

KS CONNECT

With Connect API, SALTO KS functionality can be integrated into your existing mobile app; to manage, monitor, support and maintain your or your customers' access remotely.

**Real-time access control for all locations.**

Our Connect API allows your team to define who goes where and when in a location. Create profiles for customers, visitors or any user, assign or block tags, define which doors they may enter on which days, at which times.

**Seamlessly grant (mobile) access.**

The BBVA team or brokers will be able to grant mobile access to their visitors based on any location, any branch, property, or for any time period.

**Global scale, same performance**

The global sales and support teams of SALTO Systems and our scalable API will strengthen BBVA's offerings to its customers. With KS, you can manage access for all your locations from one tool; whether it's 10 locations in Barcelona and a few thousand customers, or 15,000 locations around the world and millions of customers.



**Christian Schmitz**

Business Development

+49 1 512 082 8756

[christian@my-clay.com](mailto:christian@my-clay.com)

**Aznar Sethna**

Business Development

+34 607 195 447

[a.sethna@saltosystems.com](mailto:a.sethna@saltosystems.com)

